





PROFESSIONAL COPIER QUOTE

Here's the simple daily pricing for a Xerox Copier solution with all service and toner included & Cancel Anytime with Lease Flex Option It's simple as 1-2-3			
	1. Select your Machine	2. Here's the Price	3. And the ongoing Service
Option A	 <p>Option A Small Office (1-3 users)</p>	<p>Just \$3.95 per day (or \$118.50 per mo.)</p> <p>Optional accessories Not sure? Circle the option that feels closest and we'll fine-tune the quote for you.</p> <p>-Fax \$0.75 / day -Add \$1/day for true cancel-anytime option (no penalty)</p>	<p>Mono: \$0.0189 per page.</p> <p>Color: \$0.12 per page</p> <p>Includes: All parts, Labor, Toner, Staples Local Service and Dispatch Backed by Total Satisfaction Guarantee.</p>
Option B	 <p>Option B Small Workgroup (3-7 Users)</p>	<p>Just \$4.95 per day (or \$148.50 per mo.)</p> <p>Optional accessories Not sure? Circle the option that feels closest and we'll fine-tune the quote for you.</p> <p>-Fax \$0.75 / day -Stapler \$1.75 / day -Add \$1/day for true cancel-anytime option (no penalty)</p>	<p>Mono: \$0.0139 per page.</p> <p>Color: \$0.079 per page.</p> <p>Includes: All parts, Labor, Toner, Staples Local Service and Dispatch Backed by Total Satisfaction Guarantee.</p>
Option C	 <p>Option C Busy Office (7-20 users)</p>	<p>Just \$6.49 per day (or \$194.70 per mo.)</p> <p>Optional accessories Not sure? Circle the option that feels closest and we'll fine-tune the quote for you.</p> <p>-Fax \$0.75 / day -Stapler \$1.75 / day -Booklet Stapler \$2.50 / day -Add \$1/day for true cancel-anytime option (no penalty)</p>	<p>Mono: \$0.0129 per page.</p> <p>Color: \$0.069 per page.</p> <p>Includes: All parts, Labor, Toner, Staples Local Service and Dispatch Backed by Total Satisfaction Guarantee.</p>

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Option D	 <p>Option D Trusted Workhorse (20+ Users)</p>	<p><i>Just \$9.95 per day (or \$298.50 per mo.)</i></p> <p>Optional accessories <i>Not sure? Circle the option that feels closest and we'll fine-tune the quote for you.</i></p> <ul style="list-style-type: none"> -Fax \$0.75 / day -Stapler \$2.00 / day -Booklet Stapler \$2.50 / day -Add \$1/day for true cancel-anytime option (no penalty) 	<p>Mono: \$0.0099 per page.</p> <p>Color: \$0.059 per page.</p> <p>Includes: All parts, Labor, Toner, Staples Local Service and Dispatch Backed by Total Satisfaction Guarantee.</p>

Frequently Asked Questions

1. What does “cancel anytime” mean?

By adding the optional cancel-anytime clause (for about \$1/day in your pricing), you can end the lease at any time after the trial without early termination penalties. This is designed to keep your agreement flexible if your needs change.

2. How do the per-page charges work?

You pay a low cost per page for black-and-white and for color prints. Depending on the option you choose, black-and-white pages are roughly 1–2 cents each and color pages are around 8 cents each, billed based on the actual number of pages you print each month. This includes all toner, parts, labor, and staples, plus local on-site service and dispatch, backed by our Total Satisfaction Guarantee.

3. Which option (A, B, C, or D) is right for my office?

In general:

- Option A – Small Office: About 1–3 users with light to moderate printing.
- Option B – Small Workgroup: About 3–8 users with regular color and black printing.

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- Option C – Busy Office: About 8–20 users with heavier daily use.
- Option D – Workhorse: Departments or high-volume environments.
If you're unsure, we can recommend an option once we know your approximate monthly page volume.

4. What about fax, staplers, or other accessories?

Fax, staplers, booklet finishers and other upgrades are optional add-ons with a simple additional daily cost. These can be included in your customized quote based on what you actually need, so you're not paying for extras you won't use.

5. How does this compare to buying a machine outright?

With this structure, you avoid a large upfront capital expense and unpredictable service bills. Instead, you get a predictable daily price plus per-page rates, with all service and supplies included, which often makes budgeting easier than owning and paying for repairs and toner separately.

6. Is delivery, setup, and training included in the price?

Yes. Delivery, setup, installation, and training are all included. We will review what is needed (and by whom) and set the device up properly for your immediate use. A key operator will be trained on replacing supplies (toner, drums, waste container, staples) and clearing paper jams. Our analyst can also install print drivers on up to 2 computers, set up scan-to-email, and walk you through how the copier works.

7. What happens next after I receive this quote?

While you review the options, we will follow up with a phone call to:

- a) Go over the options and make sure you fully understand what is available.
- b) Confirm which option fits best for your office so we can prepare the paperwork.

Once you confirm your choice, we will prepare the agreement and schedule a delivery date.

8. Do I need to decide before the follow-up call?

No. The follow-up call is meant to help you understand the options, answer any questions, and then, if you're ready, confirm your choice so we can move forward with paperwork and delivery scheduling.

9. Will I be ready to use the machine right away?

Yes. As part of delivery and setup, we ensure the machine is configured for your environment, key users are trained, and core functions like printing and scan-to-email (on up to 2 computers) are working so you can start using the device immediately.